

Waterfront Strategies 1010 Wisconsin Ave Suite 800

Washington, DC 20007-3603

Contract # 859003 Schedule Dates 10/30/12-11/06/12 Advertiser Senate Majority PAC (38811) Agency/T-Code Waterfront Strategies (8116)/154583751

Political - US Senate (1176) Brand Democrat (Pro) (176850) Salesperson Blair, Cheryl (2205)

Sales Office TeleRep - Philadelphia WOOD, SPENCER **Buyer Name** Phone/Fax (202) 550-6060 / CPE 1683

Account Types National/Political PAC - Agency Billing Type Weekly/Irregular Comments

SENATE MAJ PAC 10/30
***** THIS IS A CASH IN ADVANCE SCHEDULE *****,

Date Entered 10/01/12 Last Modified 10/02/12 Penne Marsh

No 06300853

Normal

Headline # Demo

Order Type Package Deal

CO-OP

15.00 \$4,482.00 Net Total \$25,398.00

Norfolk (WVEC) (WVEC) By Broadcast Month Spots <u>Rate</u> Nov. 2012 \$29,880.00 Grand Total: 23 \$29,880.00

ine	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa Su	Spots	Rate	Total	Station	Comments	Entered
1.2	Normal Line / SPOT	10/30/12-11/02/12	4	:30	5A- 5:58A (ET)	3		Х	x	x	X		3	\$1,000.00	\$3,000.00	Norfolk (WVEC) (WVEC)		10/2/12
3.0	Normal Line / SPOT	10/30/12-11/02/12	4	:30	7A- 9A (ET)	1		х	х	X	Χ :	- 1	1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)		10/1/12
4.0	Normal Line / SPOT	11/03/12-11/03/12	4	:30	7:58A- 9A (ET)						1	1	1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/1/12
5.0	Normal Line / SPOT	11/04/12-11/04/12	4	:30	7:58A- 9A (ET)							1	1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/1/12
6.0	Normal Line / SPOT	10/30/12-11/02/12	4	:30	9A- 10A (ET)	2		X	х	x	X :		2	\$1,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)		10/1/12
7.0	Normal Line / SPOT	10/30/12-11/02/12	4	:30	12P- 12:57P (ET)	2		х	X	X	X		2	\$1,120.00	\$2,240.00	Norfolk (WVEC) (WVEC)		10/1/12
8.0	Normal Line / SPOT	10/30/12-11/02/12	4	:30	12:58P- 3:58P (ET)	3		х	x	x	X		3	\$1,100.00	\$3,300.00	Norfolk (WVEC) (WVEC)		10/1/12
9.0	Normal Line / SPOT	11/05/12-11/05/12	4	:30	12:58P- 3:58P (ET)		1						1	\$1,100.00	\$1,100.00	Norfolk (WVEC) (WVEC)		10/1/12
10.0	Normal Line / SPOT	10/30/12-11/02/12	4	:30	6P- 6:30P (ET)	2		x	x	x	X		2	\$2,600.00	\$5,200.00	Norfolk (WVEC) (WVEC)		10/1/12
11.0	Normal Line / SPOT	10/30/12-11/02/12	4	:30	11P- 11:35P (ET)	1		X	X	x	X		1	\$2,200.00	\$2,200.00	Norfolk (WVEC) (WVEC)		10/1/12
12.2	Normal Line / SPOT	10/30/12-11/02/12	4	:30	12:02A- 1:06A (ET)	2		х	х	x	X		2	\$300.00	\$600.00	Norfolk (WVEC) (WVEC)		10/2/12
13.2	Normal Line / NCAA - FOOTBALL	11/03/12-11/03/12	4	:30	12P- 7P (ET)							1	1	\$2,240.00	\$2,240.00	Norfolk (WVEC) (WVEC)		10/2/12
14.0	Normal Line / SPOT	11/06/12-11/06/12	4	:30	5A- 5:58A (ET)			1					1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/1/12
15.0	Normal Line / SPOT	11/06/12-11/06/12	4	:30	9A- 10A (ET)			1					1	\$1,000.00	\$1,000.00	Norfolk (WVEC) (WVEC)		10/1/12

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

B/E Bookend P/B Piggy Back

Printed At: 05:04 PM on Tuesday, October 2 2012

Page 1 of 2



Waterfront Strategies 1010 Wisconsin Ave Suite 800

Line

Washington, DC 20007-3603

Line Type / Break Type (Ref #)

Dates

Sec Length

Contract # 859003 Schedule Dates 10/30/12-11/0

Schedule Dates 10/30/12-11/06/12
Advertiser Senate Majority PAC (38811)

Agency/T-Code Waterfront Strategies (8116)/154583751

Product Political - US Senate (1176)

 Brand
 Democrat (Pro) (176850)

 Salesperson
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 Sales Office
 TeleRep - Philadelphia

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***** THIS IS A CASH IN ADVANCE SCHEDULE *****,

 Date Entered
 10/01/12

 Last Modified
 10/02/12

 Entered By
 Penne Marsh

 CO-OP
 No

 Headline #
 06300853

 Headline #
 06300853

 Demo
 Normal

 Package Deal
 15.00

 Commission %
 4,482.00

Rate

\$25,398.00

Total

Station

Net Total Sales Tax

By Broadcast Month		Rate
Nov. 2012	23	\$29,880.00
Grand Total:	23	\$29,880.00

Comments

Entered

Line	Line 1/ps / sissin 1/ps (its ii/		000									-	rade	- 00	Judon	COMMITTEE	
16.0	Normal Line / SPOT	10/30/12-11/02/12	4	:30	5:58A- 7A (ET)	1		Х	х х	x		1	\$2,000.00	\$2,000.00	Norfolk (WVEC) (WVEC)		10/2/12
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	CONFIRMATION CONTRACT																
Accepted	Agency/Advertiser:			Date:	Accepted St	ation:							Date:	Comments:			
1					1									I			

SPW Mo Tu We Th Fr Sa Su Spots

B/E Bookend P/B Piggy Back

Printed At: 05:04 PM on Tuesday, October 2 2012

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and	Location:			Da	ite:
WUE (Nor 1	folk.	ELISABETHI MARKATAN IN SANSAN IN SAN	10	
I,do hereby reque	est station time conce	erning the foll	ๆ ค่า owing issue:		
	Ma)	erity	PA (
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	A-5	c de	t d		
Total Char	ges: A d	95, 3°	98		·Net
This broadcast t	ime will be used by:	M	aje .ty	PAC	
	programming (i elating to any				
	🛛 Yes			□ No	

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importance," list the nar	communicates a message me of the legally qualified nd the date(s) of the election	candidate(s) the progra	
	communicates a message reed Upon Schedule (Page		matter of national
I represent that the payr	ment for the above describe	ed broadcast time has b	been furnished by:
Majorty PAC	No. 2-12-15	· Pc 201.5	
76 : 137 street	Ne 29. 15	j (
furnishing the payment, a corporation; The names, offices, and agents of the entity are re-	o announce the time as paid other than an individual a committee; an assemble addresses of the chief exempted below (may be attack)	ociation; or other cutive officers, directorched separately):	unincorporated group.
OF RACE OR ETHNICI' I agree to indemnify and he reasonable attorney's fees, advertisement(s). For the transcript, or tape, which before the time of the scho	TY IN THE PLACMENT old harmless the station fo that may ensue from the babove-stated broadcast(s will be delivered to the s	OF ADVERTISING. or any damages or liability oroadcast of the above-rest, I also agree to prep	lity, including requested pare a script,
TO BI	E SIGNED BY ISS	SUE ADVERTIS	SER
Date	Signature		act Phone Number
IO BE S	SIGNED BY STAT		NTATIVE
Accepted	☐ Accep	oted in Part	Rejected
Signature	A Jenne	Marsh Inted Name	VSC.